



STORE TO DOOR®

Board of Directors

- John Osborn—Chair
Chief Financial Officer
Deephaven Capital
Management
- Chuck Zimmerman—Vice
Chair
Director Campus Operations
Ecumen
- Terri Oen —Treasurer
Partner
KPMG
- Nancy Holmes—Secretary
Retired Dietician
General Mills
- Kim Burnes—
Partner VT Search
- Curt Craig—
VP Franchise/Store
Development Cub Foods
- Bill Frank—
Morey’s Seafood
International
Retired
- Lee Hacklander—
Hacklander Law Offices
- Thomas Bailey—
Legal Counsel
Briggs and Morgan, P.A.

“My orders are perfectly shopped; the fruit and vegetables are fresh and lovely. I enjoy getting my groceries. I can’t say enough good about your service.”

Summary of Audited Financial Statements

In 2006, Store To Door invested in a computerized grocery ordering system, bringing it on-line in late 2005 and expensing it for the next twelve months. Development efforts to fund this major systems improvement didn’t provide the needed capital, so it was financed out of operating funds, generating a substantial loss in assets. Customer count remained strong and general expenses were managed to budget.

**Statement of Financial Position
(as of September 30 2006)**

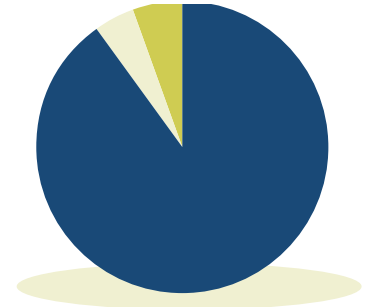
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|-----------------------------------|------------------|
| CURRENT ASSETS | |
| Cash | \$ 16,075 |
| Accounts receivable | \$ 68,991 |
| Prepaid expenses | \$12,119 |
| NET FIXED ASSETS | \$55,879 |
| RESTRICTED ASSETS | \$43,700 |
| Designated for delivery equipment | |
| TOTAL ASSETS | \$196,764 |
| CURRENT LIABILITIES | \$60,694 |
| LONG-TERM LIABILITIES | \$19,572 |
| TOTAL LIABILITIES | \$80,536 |
| NET ASSETS | |
| Temp restricted | \$23,550 |
| Unrestricted/Undesignate | \$92,678 |
| TOTAL NET ASSETS | \$116,228 |
| TOTAL LIABILITIES/ASSETS | \$196,764 |

**Statement of Activities
(For the year ended September 30 2006)**

| | |
|------------------------------|-------------------|
| REVENUE | \$(14,819) |
| SUPPORT | \$662,035 |
| PROGRAM SERVICES | \$626,426 |
| SUPPORTING ACTIVITIES | |
| Management | \$31,659 |
| Fundraising | \$39,019 |
| Subtotal | \$70,678 |
| TOTAL EXPENSES | \$697,104 |
| Change in Net Assets | \$(35,069) |

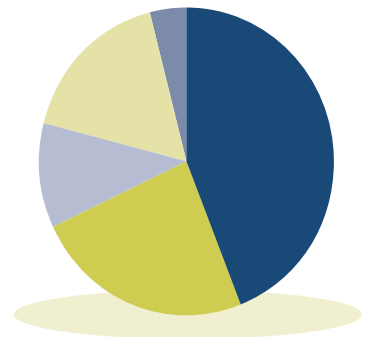
Figures provided by the independent auditing firm of Abdo, Eick & Meyers, LLP.

EXPENDITURES



- Program
- Administration
- Fundraising

INCOME



- Government
- Foundations/Corporations
- Individuals
- Earned Income
- Fundraisers

VISION

Store To Door®, a non-profit organization, connects adults with the goods and services required to maintain independence.

Since 1984



STORE TO DOOR®

MISSION

Store To Door®, a non-profit organization, provides quality affordable grocery shopping and prescription delivery services to aging and disabled adults. With our network of public and private partnerships, Store To Door® delivers personal service tailored to individuals' needs that enhances independent living.

2006 Annual Report

Minnesota's Aging Population

In 2002, counties across the State of MN conducted a 'Gaps Analysis' for senior services. The analysis showed the provision of Grocery Shopping and Delivery services to be currently inadequate within 39 counties in Minnesota, including the seven counties in the metro area.

Hunger and food insecurity are concrete concerns for many vulnerable adults living alone in our community, placing them at risk for poor nutritional status and deteriorating physical and mental function.

Nutrition is one of the major determinants of successful aging. In a single, bi-weekly delivery of groceries from a low-cost grocery store, Store To Door® can provide the choice of food for 42 or more meals (two-weeks worth). Nutritious pre-made meals that only need to be heated and can be tailored to an individual's health and dietary needs (low-fat, low-salt, etc.) are readily available on the grocer's shelf. Fresh fruit, dairy, soups and other food items are all available through the grocery store, along with hygiene, household and pet needs, enabling a homebound person to age in place.



Program

In 2006, Store To Door® served 1,527 clients in the Twin City metro area, delivering 17,775 grocery orders at a value of over \$1,000,000. Grocery and prescription orders are taken over the telephone, shopped at one of five Cub Foods stores and then delivered right to the client's kitchen. Delivery staff collects the client's payment for their groceries, plus a modest delivery fee if the customer is not eligible for a state or county assistance program (about one-half of our clients are currently subsidized by state and county programs). Client-paid delivery fees support about 17% of the cost of the program. The average grocery order is about \$60.00 for two weeks worth of groceries and other household products. Customers qualify for Store To Door's service by not being able to shop for themselves.

Who we serve

Elderly women living alone comprise the majority of our clients. We also serve a younger disabled population who need assistance. Our clients have ranged in age from 22 to 107, with an average age of 82. They all have two things in common: they experience a variety of health issues and are trying to remain independent. Over 75% of customers qualify for low-income assistance under Federal guidelines.

Volunteers

Volunteers, over 400 order-takers, shoppers, delivery drivers and office helpers annually, are crucial to Store To Door®. Volunteer order takers currently submit grocery orders online. Volunteer shoppers meet a Store To Door® staff member at one of the shopping locations between 6-7 AM daily and shop between 25 and 40 orders. Each individual order is double-checked and then run through the Cub register. Volunteers pack the delivery boxes; paid and volunteer delivery personnel load the boxes into the delivery vehicles and head out to the customer's homes. (Thanks to generous support over the years, Store To Door owns seven vans, five of which are refrigerated). There are also many special education students and mentally challenged adults working on a coupon fundraiser.

Community Funders

Funding for subsidized delivery fees provided by grants contracted through the Metropolitan Area Agency on Aging, the State of Minnesota/Department of Human Services and county and health waiver programs within Hennepin, Ramsey, Dakota, Washington, Anoka, Carver and Scott counties. Additional financial support is provided by corporations and foundations, as well as thousands of individuals committed to keeping the service vital in our community.